

# BEST PRACTICES

EXPO & CONFERENCE CABPEXPO.COM

COMPRESSED AIR / VACUUM / COOLING

## RESERVE YOUR BOOTH

October 21-23, 2025

Kansas City Convention Center, Kansas City

Sustainable, Safe & Reliable  
**ON-SITE UTILITIES**  
Powering Automation

SPONSORED BY





## The Largest North American On-Site Utility Event Helping Industry Meet Net-Zero Emission and Water Conservation Goals!

### Central Utility Plants and Compressed Air Represent 30-50% of Total Industrial Building Energy Consumption

Join Facility/Utility Engineers, Facility Maintenance, Sustainability/Energy Directors, Engineering Firms, Compressed Air Distributors and Chiller/Cooling Tower Rep Firms to share “Best Practices” with **On-Site Utilities (Compressed Air, Pneumatics, Nitrogen Generation, Motors, Pumps, Vacuum, Blowers, Chillers and Cooling Towers)**. They will convene to share industry “Best Practices” for positive impacts on Sustainability, Safety and Reliability manufacturing metrics.



Sponsor the New Technology EXPO Classrooms for Compressed Air, Cooling Systems and the Leak Detection Shooting Range!



Sponsor the very popular annual Best Practices Networking Event!



2024 Keynote Speakers represented CAGI, CTI, Ardagh Glass Packaging, Gates, Jacobs, Black & Veatch, E4E Solutions, Dove Energy Services, Universal Creative



Education & Certification includes two conference tracks, CAGI CCASS Exam, CAC Level 1 Training, CTI Seminar and Hard Hat Compressed Air Maintenance Workshop

**“I’m very pleased with the event. The level of innovation and expertise at the show made it very worthwhile. I also really enjoyed meeting new vendors.”**

– Ashton Hoss, *Technical Lead, Samsung Austin Semiconductor*

**“It was a great week of learning and meeting new friends.”**

– Paul Miller, *CASCO USA*

### Sample Attendees Air Compressor Distributors, Chiller/ Cooling Tower Rep Firms, Engineering Firms and Mechanical Contractors

- |  |   |
|--|---|
| Advance Air Compressor<br>Air and Gas Technologies<br>Airmatic Compressor<br>Systems, Inc.<br>All for Air-Houston<br>All Pneumatic Co<br>Atlanta Compressor<br>Atlas Machine & Supply<br>Black & Veatch<br>Brabazon Pump & Compressor<br>Brehob Corporation<br>C.H. Reed<br>CASCO USA<br>CASEI<br>Comairco<br>Dalkia U.S. Chiller Services<br>Diversified Air Systems<br>E4E Solutions<br>ESD Consulting<br>Engineers/Stantec<br>Evergreen Compressed Air<br>and Vacuum LLC<br>Exotic Automation<br>G3 Industrial Solutions<br>Genesis<br>Harris Equipment | Industrial Air Centers<br>J.T. Katrakis & Associates, Inc.<br>Jacobs<br>John Bouchard and Sons Co<br>John Henry Foster<br>Katy Equipment<br>Liberty Systems<br>Metropolitan Air Compressor<br>Omaha Pneumatic Equipment<br>Company<br>OTC Industrial Technologies<br>Page<br>Portland Compressor, Inc<br>Power Equipment Direct<br>Rizon<br>RW Lindsay<br>Sherman Engineering<br>Tennessee Hydraulic<br>Compressor<br>Vacuum, Pump &<br>Compressor, Inc.<br>West Michigan Compressed Air<br>West Tennessee Air<br>Woodard & Curran<br>Zorn Compressor & Equipment |
|--|---|

### Sample Attendees Meet Industrial Sustainability/Energy Directors, Facility/Utility Engineers, Facility Maintenance and Process Safety personnel

- |   |   |
|---|---|
| 3M<br>AbbVie<br>Ardagh Glass<br>Associated Printing<br>Ball Corporation<br>Berry Global<br>Boeing<br>Buckman Chemical<br>Chemical Products Corporation<br>Clayton Homes<br>Desmet Ballestra<br>Feralloy<br>Gaskoa, Inc.<br>Gentex Corporation<br>Georgia Pacific<br>Givaudan<br>IFF<br>IKO Industries<br>Ingredion<br>Intertape Polymer Group<br>Kroger<br>Lawrence Berkeley<br>National Laboratory | Luminar<br>Magna<br>Magnetic Inspection<br>Laboratory, Inc.<br>Niagara Bottling<br>Nissan<br>Northrop Grumman<br>Pactiv Evergreen<br>Perrigo Company<br>Plastipak Packaging, Inc.<br>Post Consumer Brands<br>RING Container<br>Rise Baking Company<br>Rochester Midland Corp.<br>Roskam Baking Company<br>Samsung Austin<br>Semiconductor<br>Sofix<br>Southeast Culvert<br>Teknor Apex<br>The Campbell Soup Company<br>Timewell Drainage Products |
|---|---|

BROUGHT TO YOU BY THE PUBLISHERS OF

# Exhibit at the EXPO!

Exhibit your technologies at the EXPO and meet new distributors and direct factory accounts. The EXPO Hall also features the New Technology EXPO Classroom and the Daily EXPO \$1,000 Energy Treasure Hunt Raffle!



**EXPO HOURS**  
 Tuesday, October 21 12:00-6:00PM  
 Wednesday, October 22 12:00-6:00PM

## Blower, Vacuum & Nitrogen Generation

Aeration Blowers	Vacuum Pump Systems
Industrial Blowers	Inlet Filtration/Oil Separators
Nitrogen Generators	

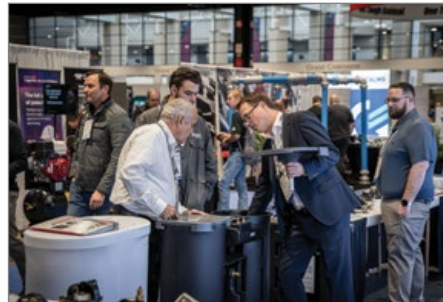
## HVAC & Process Cooling

Chillers	Cooling Towers
Heat Exchangers	Water Treatment
Cooling Systems	Pumps

## Compressed Air

Air Compressors	Air Purification & Piping
Air Compressor Controls	Condensate Management
Pneumatics	

Motors & Drives • Lubricants • Measurement Instruments • IoT Automation & Monitoring



## Two Conference Tracks (up to 12 PDH credits)

### Track 1: On-Site Utility Sustainability: Energy & Cooling Water Conservation

Receive actionable project ideas on how to reduce the water and energy consumption of your plant. Learn technology deployment strategies from leaders of associations like the Compressed Air & Gas Institute. Meet experts who can answer questions regarding system automation, measurement and monitoring to verify energy savings.

### Track 2: On-Site Utility Reliability, Safety and Quality

Learn techniques to improve production up-time with high-quality and reliable on-site utilities. Receive maintenance checklists and training to maintain required pressures and flows. Learn technology deployment strategies from leaders of associations like the Cooling Technology Institute.

## Venue-Hotel-Travel

The modern Kansas City Convention Center will host the Expo & Conference. Located in the vibrant Kansas City Power & Light entertainment district (and a 2026 World Cup Host City), it is a convenient 26 minute drive from the Kansas City International Airport. The adjacent Kansas City Marriott Downtown property will serve as the host hotel.

Conference Schedule	
MONDAY, OCTOBER 20, 2025	
8:00AM-6:00PM	Exhibitor Move-In
8:00AM-6:00PM	Registration Open
TUESDAY, OCTOBER 21, 2025	
7:00AM-12:30PM	Exhibitor Registration and Move-in
7:00AM-6:00PM	Registration Open
8:00AM-10:00AM	Conference Session #1
10:15AM-12:00PM	Opening Session
<b>12:00PM-6:00PM</b>	<b>EXPO FLOOR OPEN</b>
1:00PM-5:00PM	New Technology EXPO Classrooms
	- Compressed Air Innovations
	- Chiller/Cooling Tower Innovations
	- Maintenance/Technology Fundamentals
	Compressed Air Piping & Leak Detection Gun Firing Range
5:00PM	Daily EXPO \$1,000 Energy Treasure Hunt Raffle
6:30PM-9:00PM	NETWORKING EVENT at No Other Pub by Sporting KC
WEDNESDAY, OCTOBER 22, 2025	
7:30AM-9:00AM	Women in Compressed Air, Vacuum & Cooling Networking Breakfast
8:00AM-10:00AM	Conference Session #2
10:15AM-12:00PM	Plenary Session
<b>12:00PM-6:00PM</b>	<b>EXPO FLOOR OPEN</b>
1:00PM-5:00PM	New Technology EXPO Classrooms
	- Compressed Air Innovations
	- Chiller/Cooling Tower Innovations
	- Maintenance/Technology Fundamentals
	Compressed Air Piping & Leak Detection Gun Firing Range
5:00PM	Daily EXPO \$1,000 Energy Treasure Hunt Raffle
6:30PM-10:00PM	Exhibitor Move-out
THURSDAY, OCTOBER 23, 2025	
8:00AM-6:00PM	Exhibitor Move-out
8:00AM-10:00AM	Conference Session #3
10:15AM-12:15PM	Conference Session #4
12:15PM	Conference Adjourns





# Exhibit Space Sponsorship Opportunities

All Booth Sizes are Measured in Square Feet (ft<sup>2</sup>)

Diamond	Platinum	Gold	Silver
2 available <b>\$22,000</b> Premium booth 20 x 20*	6 available <b>\$17,000</b> Premium booth 20 x 20*	8 available <b>\$12,000</b> Premium booth 10 x 20*	10 available <b>\$7,000</b> Premium booth 10 x 10*

Imperial U.S.(ft <sup>2</sup> )	Metric (m <sup>2</sup> )
10 ft x 10 ft = 100 ft <sup>2</sup>	9.3 m <sup>2</sup>
10 ft x 20 ft = 200 ft <sup>2</sup>	18.6 m <sup>2</sup>
20 ft x 20 ft = 400 ft <sup>2</sup>	37.2 m <sup>2</sup>

\*For larger booth sizes add \$3,150 per 100 square feet.

## Diamond Sponsorship \$22,000 (2 Available)

- Priority Booth Selection and Placement
- Networking Event Sponsorship
- All Platinum Sponsorship Benefits Listed Below

## Platinum Sponsorship \$17,000 (6 Available)

- Premium Location 20 x 20 booth
- 6 Full Conference Passes
- Top-spot Recognition with Logo Placement on select Show Signage, Show Bags, website pages, marketing communications and conference program
- Guaranteed Inclusion in the Best Practices Magazine Post-Show Special Report
- Guaranteed Presentation Slot in the New Technology EXPO Classroom
- Automatic sponsorship in the Daily EXPO \$1,000 Energy Treasure Hunt Raffle!

## Engineering, Procurement and Construction (EPC) Sponsorship \$15,000 (3 Available)

- Brand recognition with logo placement on select show signage, website pages, show bags, outbound show marketing communications, and conference programs.
- Show Bag Insert Sponsorship: Ability to place one item into each of the 1,000 attendees' show bags given to each attendee (promotional item or piece of literature)
- Automatic New Technology EXPO Classroom Sponsorship: Logo placement on the signage of one of the three Classrooms on the Show Floor. 25-minute presentation slot included. Classroom reserved for exhibitor commercial-style presentations.
- 10 Full Conference Passes

## Gold Sponsorship \$12,000 (8 Available)

- Premium Location 10 x 20 booth
- 4 Full Conference Passes
- Recognition with Logo Placement on select Show Signage, website pages, marketing communications and conference program
- Guaranteed Inclusion in the Best Practices Magazine Post-Show Special Report
- Guaranteed Presentation Slot in the New Technology EXPO Classroom
- Automatic sponsorship in the Daily EXPO \$1,000 Energy Treasure Hunt Raffle!

## Silver Sponsor \$7,000 (10 Available)

- Premium Location 10 x 10 booth
- 2 Full Conference Passes
- Recognition with Logo Placement on select Show Signage, website pages, marketing communications and conference program

## Basic Exhibitor and Exhibit Fee Includes

- One 10 x 10 booth: \$3,150
- One 10 x 20 booth: \$6,300
- One 20 x 20 booth: \$12,600
- Opening/Plenary Session Access
- 6 foot table and 2 chairs
- Back and side drapes
- ID sign
- Company listing in conference program
- Three Expo Passes per 100 sq. ft. of booth space

View Current Exhibitors And Booth Availability  
<https://cabpexpo.com/exhibit/>

## Onsite Sponsorship Opportunities



### Daily EXPO \$1,000 Energy Treasure Hunt Raffle!

\$500 (20 Available)

- Included with sponsorship

### Badge Lanyards \$2,500 (2 Available)

- One color logo printed on a black or white lanyard

### Women in Compressed Air, Vacuum and Cooling Networking Breakfast \$3,500 (2 Available)

- Brand recognition with logos on WCVV Networking Breakfast signs and marketing

### Networking Event \$5,000 (3 available)

- At No Other Pub by Sporting KC, October 21, 6:30-9:00PM
- Strong branding with signage at event entrance and on venue tables

### Show Bag Inserts \$1,000 (5 available)

- Ability to place one item into each of the 1,000 attendees' show bags (promotional item or piece of literature)

### Coffee Break \$2,000 (3 available)

- Served during morning Conference breaks October 29, 30 and 31
- Recognition with Logo Placement in coffee area and in conference program

### New Technology EXPO Classrooms \$5,000

- Compressed Air Innovations (1 available)
- Chiller/Cooling Tower Innovations (1 available)
- Maintenance/Technology Fundamentals (1 available)

### Aluminum Compressed Air Piping Wall & Leak Detection Gun Firing Range \$5,000

- Aluminum Compressed Air Piping Wall\* (1 available)
- Pneumatics, Quick Disconnects & Measurement Instruments\*\* (1 available)
- Compressed Air Leak Detection Gun Firing Range\*\*\* (1 available)

A 20-foot wide by 8 foot tall hard wall with sponsor branding areas will be provided at the front of the Hall. Sponsors will collaborate to install the system, man this area and provide training.

\* Sponsor must install an aluminum piping system with drops

\*\* Sponsor provides pneumatics, quick disconnects and/or measurement instruments

\*\*\* Sponsor provides leak detection guns for up to 5 people

### EXPO Booth Video Tour \$4,000 (4 available)

- Receive a fully edited, 2-3 minute, video of the new technologies and personnel at your Expo booth. Video will be posted on Expo website, LinkedIn postings and in a post-show e-newsletter.

BROUGHT TO YOU BY THE PUBLISHERS OF

BLOWER & VACUUM  
**BEST PRACTICES**  
blowervacumbestpractices.com

COMPRESSED AIR  
**BEST PRACTICES**  
airbestpractices.com

CHILLER & COOLING  
**BEST PRACTICES**  
coolingbestpractices.com